

Winning With People

Learning Experience Spotlight



Leading, supporting, and collaborating with people is one of the greatest challenges any leader faces on their leadership journey. Leading, supporting, and collaborating with people can also be the most rewarding endeavor for any leader who is proficient with *Winning With People* principles.

Personal and professional goals are maximized when the leader effectively knows how to inspire people. As a leader gains and leverages trust, the leader empowers the team to capitalize on their investment of time and talent. An engaged team allows a leader to focus on key initiatives that may benefit the leader and/or organization.

Corporate growth initiatives are maximized when the leader effectively knows how to influence people. Negatives become positives for leaders that navigate adeptly through conflict. Organizations receive clarity and purpose as they operate in a spirit of mutual benefit. People that function in an environment of discovery where they appreciate the dynamics of interpersonal relationships become enlightened. These teams ascend to high-level performances that generate remarkable results. Ordinary performances become extraordinary in an atmosphere of trust and cooperation.

"Win-win is a frame of mind and heart that constantly seeks mutual benefit in all human interactions... Win-win is based on the paradigm that there is plenty for everybody, that one person's success is not achieved at the expense or exclusion of the success of others." - Stephen R. Covey

How does one create an environment of mutual benefit?

Is it possible to build a team of collaborative contributors who maximize achievement through synergistic participation?

The one-day learning experience, "Winning With People" is based upon the corresponding book from best-selling leadership expert John C. Maxwell. GiANT Impact has launched a twenty city tour of this workshop that demonstrates specific actions that allows the leader to focus on other people, which stimulate an environment of collaboration as modeled by their leader. Just as significant, an engaged team produces extraordinary results that any company would envy.

Can I bring it into my organization?

The workshop can be facilitated in a public forum or tailored as a private facilitation for any size organization. More importantly, corporations can sponsor the workshop in their local community to invest and brand their influence in their own backyard. One can create their own city tour by working with GiANT to schedule public workshops in locations where they would like to extend your brand. With sponsorship of a tour, influence is asserted in the community. Besides favorable publicity, organizations are able to bring colleagues, prospects, and clients to the workshops. Valued associates acknowledge the investment made in their leadership journey. Companies bolster their community and corporate image when sponsoring a city tour. Become established as an influencer to influencers.

Find out more about the "Winning With People" City Tour

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